

centrumpsr.eu



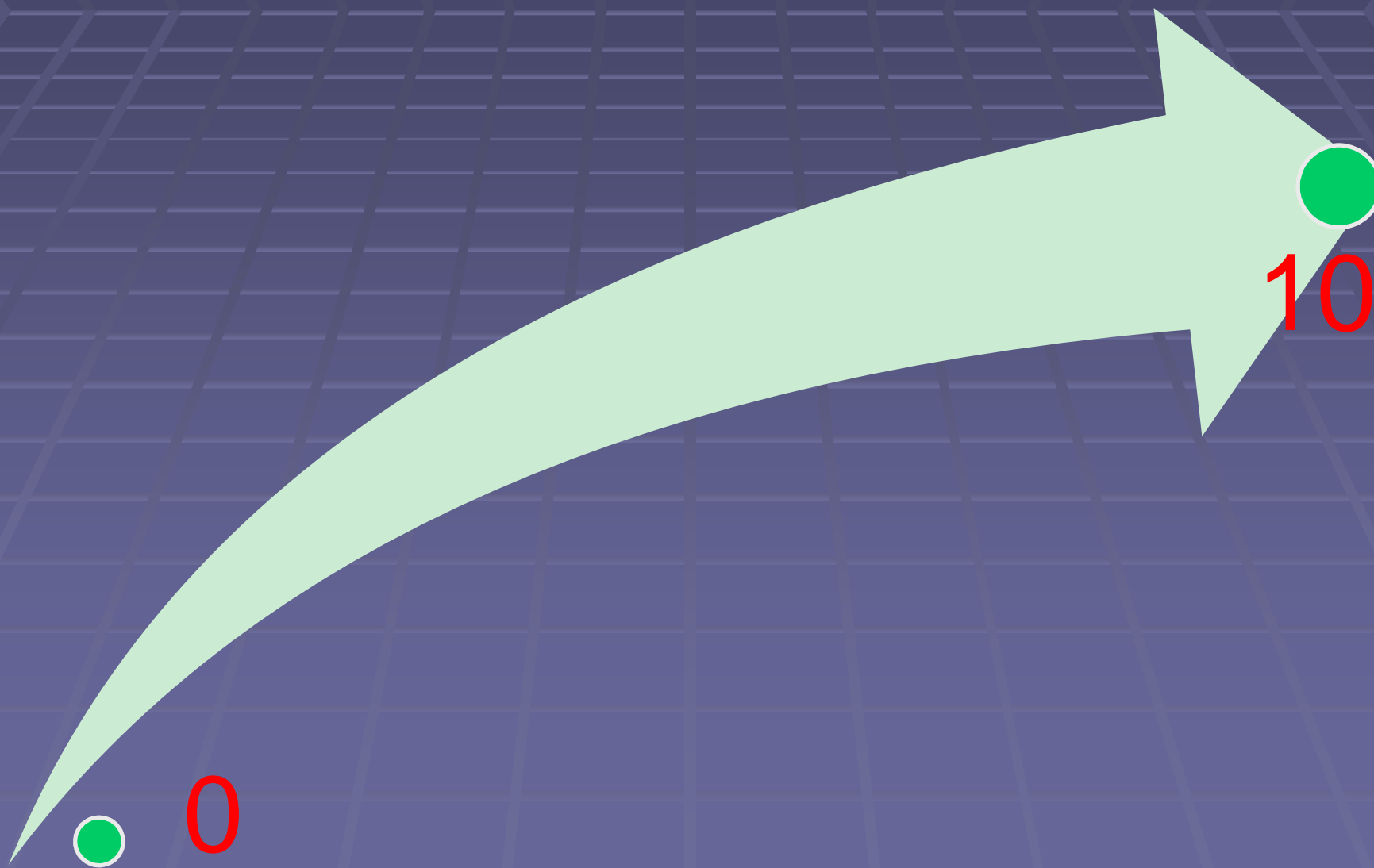
Solutions Focused Approach Center
Tomasz Świtek

SF WINDOWS

EBTA & SFBTA CONFERENCE
MALMÖ - 2010



SCALE





WHAT
windows

HOW
windows

DO
windows



PROBLEMS



SOLUTIONS

CONTRADICTION?

MAYBE IT'S TRAP!

„PROBABLY” BEYOND PROBLEMS
„FOR SURE” BEYOND SOLUTIONS 😊

PROBLEMS



SOLUTIONS

SITUATIONS



**PRESENT
SITUATIONS**



**FUTURE
SITUATIONS**



**PAST
SITUATIONS**

SF IS ABOUT QUESTIONS
OR
SF IS ABOUT CONTENT

WHAT IS PREDICTIVE?
FORM OR CONTENT

What do you want to achieve?

Mode inquirer

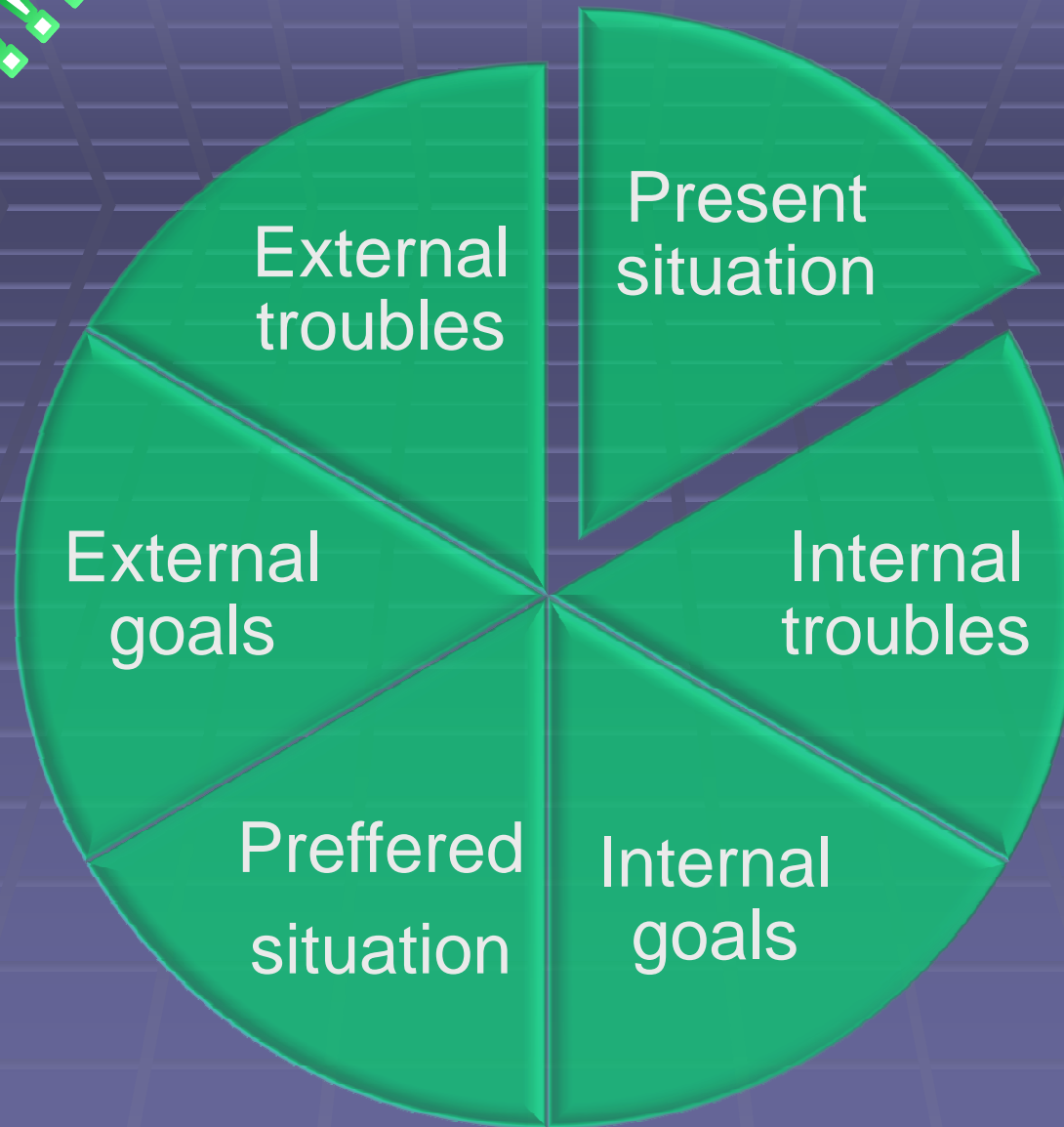
**Tell me more about things
you want to achieve!**

Mode imperative

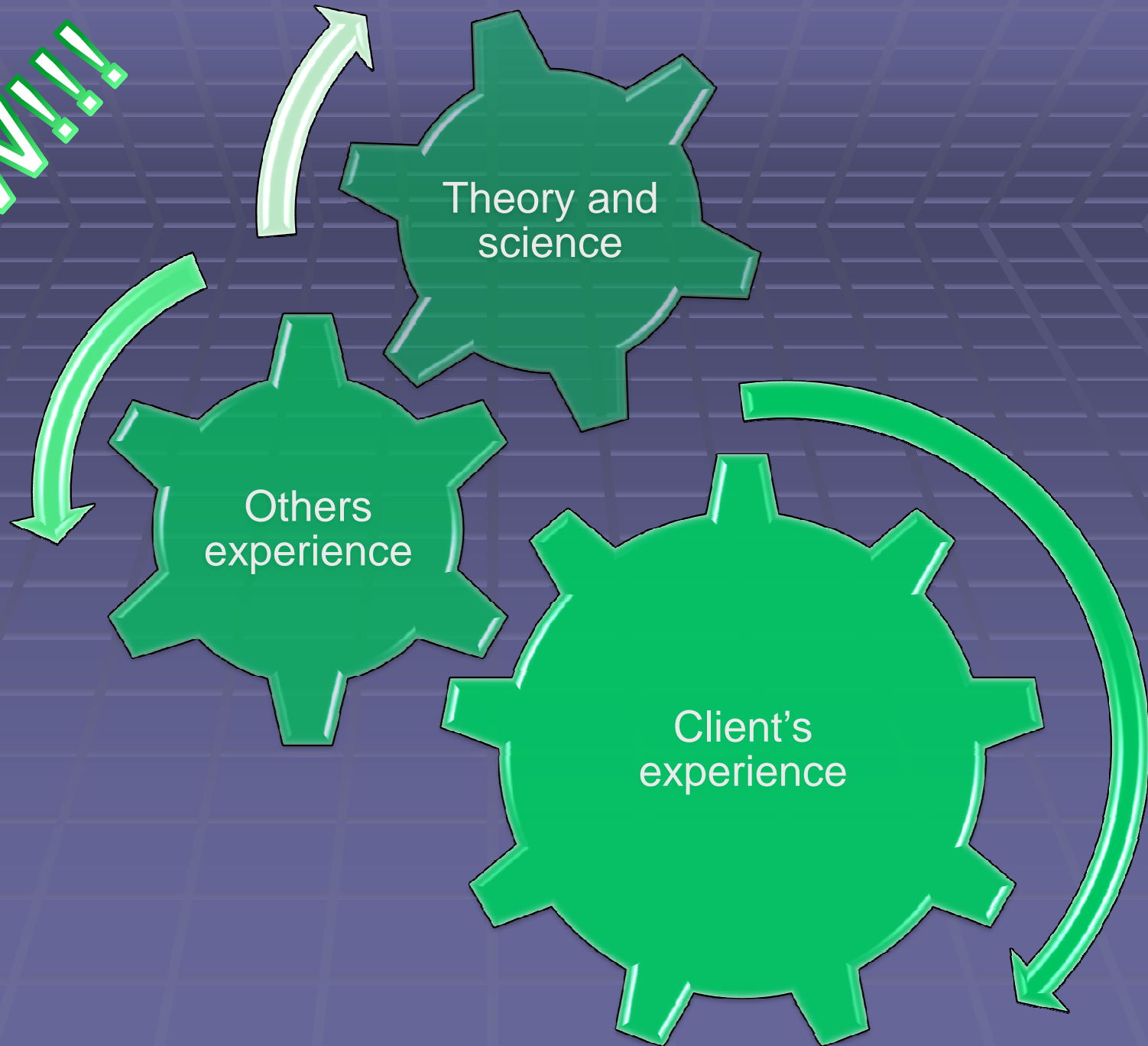
**I'm ready to hear about things
you want to achieve...**

Mode pronouncing

WHAT!!!



HOW!!!



DO!!!

SESSION
ACTIONS



TRAINING
ACTIONS



LIFE
ACTIONS

THANK YOU!!!